



Dingo Servo Mounts

Newsletter October 2021.

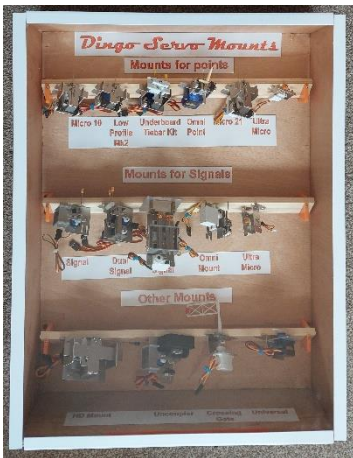
At Last! At last we have been able to get back to exhibitions and it is wonderful to meet up with friends old and new. I know things are different and we have to follow new rules and regulations, but there seems to be a sense of optimism in the air and a feeling of relief.

I have done a couple of shows and there are a few more booked in – check out the home page of our website for all the details and links to the respective shows.



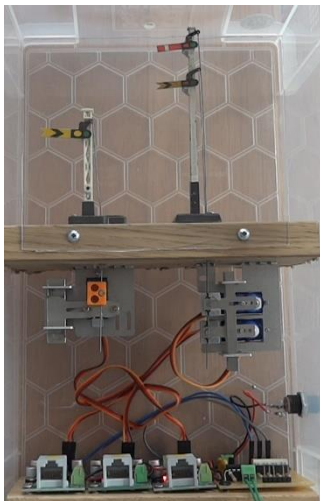
I have also had my 3rd jab so feeling a bit more confident that things are getting better.

I have also revamped my trade stand to make it as Covid Compliant as possible and it seems to be well accepted by the public so far.



I have also created a display box showing all our different mounts in a way that makes it easier to see and compare although for Covid reasons they are kept behind a Perspex cover.

So What's New?



The lockdowns and other input has given me the opportunity to do some more development on the magnetic clips for both the Dual Signal mount and the Single signal mount as well as the Omni mount.

I have been using them on a new Signal demo at the last 2 shows and they have performed exceptionally well and I am well chuffed with what they do.

There is a clip (orange) in the picture which fits the single signal mount as well as the new Omni mount.

There is also a version that fits onto the Dual Signal Mount and offers the same versatility.

These are now available to order, but the website has not yet caught up with latest developments and prices.

There are videos on my Youtube channel which can also be accessed from the website.

https://www.youtube.com/channel/UCnmwrzRQt9_q5bHKVaUM-YQ/videos

New “Bouncy” Signal Control Board



Again this is a development which is still in its early stages. I have developed a board which will do a double pull on the upstroke and bounce the signal on return.

Speed settings are constant, but the bounce is random and so changes from one operation to the next.

Endpoint settings are done via a standard setting box, so if you are using our boards you won't have to buy any new gear to set the new boards.

Initial feedback has been promising and they are now listed on the website.

However, it seems there is a dearth of chips from Microchip and I'm struggling to get supply so that I can get boards into stock.

I took the first 6 to a show last weekend and they were sold in the first half hour.

I'm hoping to have some more by the end of the month so watch this space, as they say.

Now for some bad news

Sadly, over the last few months, the prices of raw materials have been shooting up. Aluminium, for a start, has more than doubled in price and it seems that this will only get worse.

Our laser cutters have warned of this and I know that their prices will be going up next time I order.

I am trying to keep prices firm by ordering larger quantities of mounts I know sell well, but may reluctantly have to increase my selling prices at some point.

Also with the Brexit effect, some suppliers, notably HobbyKing, having closed their UK warehouse, have stopped offering free shipping and consequently the cost of shipping is becoming an issue.

This also applies to bits brought in from China which all add to the overall cost of the kits.

I will try to keep prices as low as possible over the coming months, but can't guarantee them for too long.

Well I think that's all for this missive.

Please continue to let me have your feedback and any suggestions for improvements and possible new mounts.

And if you are in the area where I'm on a show, please pop in and say hi.

With Kind Regards

Dave

Please also check out our New “Video Links” page as well as the new “Downloads” page.